



Twomeads, Camperdown Road, Salcombe, Devon, TQ8 8AX

Minutes of the Annual General Meeting 2022

1. Apologies

M Gautier, M Parnowski, J Sprague, J Cooper, S Read, E Woods

2. Minutes of last AGM

The Minutes were approved unanimously
(Proposed: C Drew, 2nded: B Cooper)

3. President's report

Paul Roberts praised all involved over a difficult period, said the players enjoyed themselves with recent tour and camping trip. Was most interested in the business development plan to be presented by Julian and the improvements to the roles of Directors and Committee in the coming year.

4. Chairman's report

Welcome to everyone for the 2022 AGM of Salcombe RFC & Limited Company.

I would like to start by personally thanking the Board and the Committee for the support they have shown me as Chairman, during the last year. I would also like to thank everyone who has helped and given their time during the last year, including the bar staff. Your continued support to the club is always appreciated.

I would like to thank all the members who renewed their membership for the last year. At the time we were not sure of the impacts of Coronavirus. Fortunately, we did not have to shut during this time.

The club has had an extremely successful Financial Year and the Treasurer will cover this in more detail during his address. This has been helped considerably by the playing of a full home rugby fixture list and an extremely well attended Boxing Day fixture with an attendance of 1,000 people. The match was postponed the previous year due to Coronavirus, but our neighbours Kingsbridge kindly agreed to honour our home fixture, when it should have been played at Highhouse.

Thanks to the work of Dale Came we have also increased our revenue significantly through the number of new VP's who joined last season.

The pitch side advertising boards and match-day programme adverts have also increased and thanks go to Stuart Read for facilitating this.

The number of VP's attending the sponsors and VP lunch reflected the increase in numbers. This was a great occasion and thanks to Emma Woods for arranging the event.

I would also like to thank Nick Laver-Vincent for the VP day catering and also for providing the players after match meals throughout the season.

As a result of the increased revenue, we have been able to upgrade the ground facilities and have installed the new plastic fence at a cost of £6,500. Which is a great feature for displaying the new advertising boards.

As always, I would also like to thank the players for all their efforts in playing for the club, as I know, many players make a lot of sacrifices and travel long distances to represent the club. Without this continued commitment there would be no SRFC.

The club made the decision to re-join the league structure in Devon 1 for the 2021/22 season after a 3 year absence and after having had our backsides handed

to us on a plate by New Cross at home 0 – 55 it appeared it was going to be a long 24 league game season, especially when we cancelled or next match away to OPMs awarding them a home win and incurring a - 5 point penalty deduction. However, as a team we stuck together and under the coaching structure Eoghan has instilled in the team, we started to turn things around, winning 15-7 at home to Old Technicians in our next match. There were still some good and bad results during the season but we managed to do the double over, Totnes (not been done since the start of the league structure in 1987/88) Dartmouth, Buckfastleigh and Old Technicians and other notable results during the season.

In summary we won more than we lost, with 11 wins a draw and 10 losses, finishing a creditable 7th in the league. A brilliant effort from all involved, when you consider our early season ambition was to win a couple of matches.

To cap a great season, we finally won back the Barry Cup after an absence of 7 seasons beating Buckfastleigh in a really entertaining game.

We had 46 players play at least one or more league games during the season.

We have also recruited 14 new players and a first, in which we have signed 5 players from Kingsbridge in one season. Having played for the club in 6 decades, I don't recall signing that many players in total, during that time, let alone one season. Personally, I would like to say how well the players have settled in and have really added value to the squad.

The captain for the season was Toby Woods and he will continue in the role for the 2022/23 season. We have also retained the services of our coach Eoghan Grace for the season.

The Juniors have been well attended at training on a Friday evening and also the Little Nippers (age range 3-5) on a Sunday morning.

As a result of these Sunday morning sessions, we will now have an under 6 age group for this season, with healthy numbers. We will also be running age groups at under U7's, U8's U9's and U11's and I would like to thank all the coaches and parents who give their time towards the successful running of our mini's section. We need to continue to support the youth section, as they are the future of the club. As always, the juniors' parents are needed to support in the kitchen on a Friday night training session and on Sunday match-days. So, if you are able to assist, please speak to Martin.

Finally, I would like to say, that as a club we have had a really successful year on and off of the field. This is an exciting period for the club, so let's all continue to pull together and build towards another successful year for Salcombe Rugby Football Club.

5. **Treasurer's report**

Net surplus £20,680 is a great result given uncertainty at start of year.

Notable performances within accounts

- Subscriptions at highest level for 5 years at least – thanks to Dale and team
- Marketing and commercial strong at £10k noted that additional costs due to new signage
- Match receipts improved – clear link to being in the league
- Bar profit highest since 2017 possibly longer, reduced wage cost is major factor, GP increase to 62%
- Raffle performed well – thanks to Emma and co for organising
- Juniors down a little but numbers attendance still OK
- Maintenance costs higher – main cost over normal is £8k on fence
- Sky costs too high and to be removed with facility for one off events retained

- Travel expense higher than normal but is subsidised by sponsors
- Stock take high due to excess of spirits and Guinness but will be back under control shortly

6. Approval of accounts

(Proposed: D Putt, 2nded: J Fearn)

7. Membership Price Rises

Proposed Changes presented by the Chair: Social - £40, Family - £70, Ordinary - £55, VP - £100, Players/Student (to remain @ £100/£50).

A Arthur asked why not a uniform price increase across all memberships (focused on VP increase) - replies given of value of VP is not accurate to the previous amount, cost of VP lunch, value of entry to matches, period of time since last increase. Noted by J Fearn that it is a 'minimum donation'.

(Proposed: D Came, 2nded: J Blazeby. 16 for 2 abstained - Carried)

8. Business Development Plan

Presented by J Blazeby as per document. Will be shared to wider group ASAP for any feedback.

9. Role of Committee and Directors

The Chair outlined the plan to adjust the way the Directors and Committee work together. There are legal implications that need ironing out and the board will present the new proposals to the club for a vote in due course.

10. Election of Officers

There being no contests after the nomination process, the following were automatically elected: Chairman - Mark Lidstone, Secretary – Martin Gautier, Treasurer – Jamie Laban, Vice Chairman – Mark Parnowski, President – Paul Roberts

11. Election of Directors

There being no contests after the nomination process, the following were automatically elected: Paul Roberts, Mark Lidstone (Chair), Sam Long, James Cooper, Brian Cooper, Martin Gautier, Emma Woods, Mark Parnowski, Jamie Laban, Dale Came, John Sprague.

12. Appointment of Auditors (Cordings)

(Proposed: J Laban, 2nded: A Arthur. Carried)

13. Any other business

a) Dave Putt asked why no cash taken by the bar?

J Laban: Outlined the costs to the club of going back to cash, extra staff time, HSBC charges.

M Lidstone:- confirmed cash will still taken at big events

b) C McCormack asked for more card machine/ better card machines for major events.

J Blazeby reassured that this covered in Easter wash up meetings

c) Andrew Arthur will stand down from his membership role in 23/24 season

The meeting was closed at 7:35pm